

Tell us all about yourself!

T Kirby

Summarize your experience and/or interest in our organization. Why do you want to be a part of the Board of Directors for TNSSA?

- * Board Member since 2013
- * TNSSA President 2022
- * Active TNSSA Legislative committee member since 2014
- * CCIM
- * President of Middle TN CCIM 2018
- * Transacted over \$100mm in Self Storage property sales
- * Developing a 60,000 sqft Self Storage Development as an owner

What skills and knowledge are you able to bring to our board? Please indicate your experience level in the following areas: *

	Very Experienced	Some Experience	Little to No Experience
Strategic Planning	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Fundraising	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Board Development (Recruitment, Training)	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Program Planning & Evaluation	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Recruiting, Hiring of Personnel	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Financial Management (Budgets)	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Communications, Public Relations	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Participation in Interagency Committees	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Public Speaking	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Organizational Development	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Information Technology	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Writing, Journalism	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Special Event Planning	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>

Please list any other skills, knowledge, or experience that could be beneficial to the Board.

Team building and coaching experience

Please provide details for items you checked as "very experienced" or "some experience" *

Successfully established a succession plan for Board members at Middle TN CCIM and TNSSA.
Weekly public speaking at local BNI chapter meetings

Please outline any past experience as a volunteer board or committee member.

2022 President TNSSA
2018 President Middle TN CCIM
2019-2020 Region VP CCIM

Who may we contact for information about your performance in these positions?

Devin McClendon dmccleendon@nainashville.com 615-400-5336

Professional Bio

Please provide a short professional bio that can be used on the website & for election purposes *

Trey Kirby is a native of Middle Tennessee specializing in self storage investment properties, modeling investment pro formas, for short term and long term hold strategies. Trey has also represented several tenants with Office and Retail lease acquisitions. Trey has built relationships with owners and investors in Middle Tennessee, Eastern Tennessee, Southern Kentucky, and Northern Alabama..

Background & Experience

Trey helped launch a Sunbelt Rentals location in Roanoke VA. The location became one of the fastest growing stores in company history. Trey then returned to his native Middle Tennessee to join a family run software company. The company specialized in Emergency Notification software and was sold in 2006. In 2007, Trey embarked on his current real estate career. Trey has served as Board Presidents for the Following organizations:

Ultimate Goal Ministries 207-2009

Middle TN CCIM - 2018

TNNSA - 2022

Education

A Graduate of the Virginia Military Institute, Trey was a 4 year letterman in soccer and acquired a degree in History and English.

Please upload your professional head shot that can be used on our website & for election purposes

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