

# SELF STORAGE NEWS

CHATTANOOGA LUNCHEON RECAP - DATES TO REMEMBER - SSA ORLANDO RECAP  
 MEMBERSHIP BENEFITS - MANAGER OF THE YEAR



## 1st Quarter Luncheon - Chattanooga

Our board led a panel discussion on "Spring Cleaning" for almost 90 attendees (page 2)

### LETTER FROM THE **PRESIDENT**

What an exciting start to a new year in storage. It was great to see so many of you at our first luncheon in Chattanooga. We recognized our Manager of the Year and runner up for 2021 (page 4) and hear from our board about "Spring Cleaning" (page 2). Our luncheons are perfect examples of what we're all about at the TNSSA—providing education and resources for our members mixed with networking opportunities and a little fun. If you missed this first lunch, don't worry. You'll have several more chances to attend one of our events (page 3).

I do want to acknowledge there's a lot of uncertainty in the world right now. War abroad, inflation, difficulties hiring, delays in building materials and construction... I would encourage each of you to take advantage of the team we have within the TNSSA. The trouble you're facing

has probably been seen before by someone in our industry. I believe some of the best ideas on solving "industry troubles" come from our members dealing with the same issues, so please feel free to reach out.

The past few years have taught me to hold my plans and expectations pretty loosely in regards to the future. But I have to say as your President, I'm excited about the year ahead. We have a resilient industry that continues to grow in good times and bad. I'm excited to see us continue to expand, supporting countless individuals who rely on us for storage, and contributing to financial success of the hundreds we employ.

I hope to see many of you in person throughout the year. If I haven't met you yet, please feel free to say hello. See you in Knoxville at our next event!

*-Trey Kirby*





## CHATTANOOGA LUNCHEON

Almost 90 attendees joined us in Chattanooga for our first luncheon of 2022. The focus was on "Spring Cleaning: Using the Winter Months to Prepare You to Hit the Ground Running by Spring." Just about everything was covered, from tips to

cleaning your doors to updating your policy and procedures manual. The discussion was led by our Board of Directors and a recording is available for those who attended.

Our Manager of the Year (Steve Klein) and runner-up (Shane Rhyne) were also announced (page 4).



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## THANK YOU TO ALL OUR SPONSORS

Sponsors play a huge role in making these events happen. Not only does your financial support help many of our efforts, your presence allows attendees to learn the latest from this industry. There are still spots available to sponsor future events. [Let us know if you're interested.](#)

# UPCOMING EVENTS



## FALL CONFERENCE & EXPO - SEPTEMBER 21-22 - NASHVILLE

Scott Zucker will be joining us again along with an all-star cast of self storage experts. Registration opens soon for this incredible annual event, hosted at the beautiful brand new Hilton Garden Inn in Mt. Juliet, TN just outside of Nashville.

### KNOXVILLE LUNCHEON MAY 17

Our next luncheon will take place at The Foundry in Knoxville, TN. More information about our speaker and topic will be available soon on the website.

### JACKSON LUNCHEON AUGUST 16

Our West Tennessee luncheon will be in Jackson, just outside of Memphis. We'll be back at the Double Tree, hearing from experts from across the industry.

### NASHVILLE LUNCHEON NOVEMBER 15

Our final event of the year will be back in Nashville at the Gaylord Springs Golf Links. We'll wrap up 2022, meet our new board members, and hear from another top notch speaker.

**REGISTER TODAY FOR EARLY BIRD RATES!**



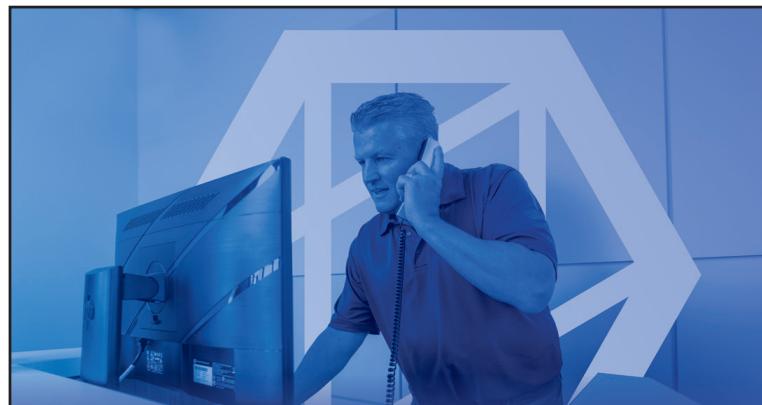
# Membership Benefits

Are you a member? You should be. Members gain access to legal assistance, networking opportunities, training, exclusive discounts, and the incredible support system of your fellow TNSSA members. Join today!

## MEMBER RESOURCES

### Premium Content

- TNSSA Standardized lease agreement
- Storage addendum for vehicle lease
- Limitation of value addendum
- TN foreclosure checklist
- Newsletter archives



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New Legislation

There is new legislation in debate that could have a significant impact on self storage regarding stand alone units. We're quickly approaching the point where we'll need your help making phone calls. We'll update you as we learn more.



### Steve Klein- 2021 Manager of the Year

Congrats to Steve Klein from East Nashville Self Storage! You can read all about Steve and the amazing job he's doing [right here](#).



Great job to Shane Rhyne from Northshore Pellissippi Storage! You are our runner-up for 2021 Manager of the Year.



### SSA Legal Power Hour

Carlos and Scott tackled some crazy questions, from dealing with tenants sleeping on your property to handling suspicious smells coming from a unit.

### SSA ORLANDO

The annual SSA spring show took place in March in Orlando. Over 2,000 owners, operators, vendors, and investors gathered to learn, network, and have fun. Some of the highlights included 30 round table discussions, over a dozen educational sessions, and hearing from Scott Zucker and Carlos Kaslow.

### SAVE THE DATE

The next SSA show will take place September 6-9 at the MGM Grand in Las Vegas. Don't miss out on this opportunity for team building, education, and networking. For more info, visit [SelfStorage.org](http://SelfStorage.org).



**SSA Trade Show**



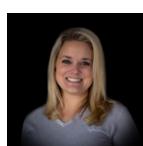
**SSA Round Tables**

### Contact Us

We are always excited to hear from our members! If you have questions, concerns, or need resources, we have a lot to offer. Don't hesitate to reach out and let us know how we can help. It's been wonderful to reconnect to many of you at our events. We hope you'll continue to depend on us and one another for support as we continue through 2022 and beyond. Here's how to reach us:



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