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A+ Storage of Tennessee, LLC Manager Wins State Honor, Manager of the Year

FOR IMMEDIATE RELEASE

Nashville, TN, March 5, 2018 - A+ Storage of Tennessee, LLC is happy to announce that Michelle Engler, Property Manager of the Mt. Juliet Providence location for of A+ Storage of Tennessee, LLC, has been chosen by the Board of Directors of the Tennessee Self Storage Association as its Manager of the Year for 2017.

Michelle has managed the Mt. Juliet location since August 2016. The Mt. Juliet property has performed so well under her stewardship that we recently opened a new two-story addition at her location

On December 16, 2017 she was named A+ Storage of TN, LLC's 2017 Manager of the Year, an award highly sought after by the entire staff.

In 2017 Michelle was able to increase revenue by 5% (due to very low availability) and in the 3rd quarter she successfully opened a new 40,000 square foot, two story addition. She worked very hard getting the addition ready, making files and marketing a very successful Chamber of Commerce Ribbon Cutting event; complete with live music, prizes and catering. Her year ended with less than 1% in delinquent tenants, and she broke the company record in retail sales, producing over \$10,000. Her retail ticket average was \$36.91 per new customer. Her Google reviews keep coming in and she proudly has a 5 Star Rating.

Michelle is involved in charity work with the Mt. Juliet Police Department, The Mt. Juliet Help Center, The Wilson County Emergency Services Rehab and the Mt. Juliet Animal Shelter. She is an active Trade Partner with Del Webb Lake Providence and the Mt. Juliet Chamber of Commerce. She visits local apartment complexes frequently with goodies and this fall, donated a unit as a supply drop off for victims of Hurricane Irma in Puerto Rico.

Michelle's success is based on her relationship with her tenants, business leaders, and friends in her community. Her passion and desire to learn and grow in this industry is evident. She truly enjoys the TNSSA Events and all of the friends she has made through the association.

Along with doing an amazing job for us, Michelle relocated to Nashville but frequently visits her wonderful family in Bowling Green, KY. Between business and family, Michelle is a very busy lady.

“It has been my delight to watch her grow and it was my honor to nominate such a deserving candidate for this award. We are extremely proud” added Stephanie Tharpe, Senior Vice of President of Operations.

About A+ Storage of TN, LLC

Founded in 2003, A+ Storage operates seven facilities in Downtown Nashville, LaVergne, Mt. Juliet/Providence, Murfreesboro, Nolensville, and Spring Hill/Columbia, Tenn. This is the fifth time the organization has been awarded the state Manager of the Year award from the Tennessee Self Storage Association. Stephanie Tharpe received the award in 2012, Betsi Jackson in 2013, Ashley Dawn in 2015, and Allen Baxter in 2016.

About Tennessee Self Storage Association

Serving Tennessee for over a decade, the TNSSA offers four quarterly events and one two day legal seminar and conference each year. The TNSSA has been affiliated with the National Self Storage Association since 2007. As a united voice for the self-storage industry, the TNSSA is dedicated to providing the highest level of service to promote the continued growth of the association.